MANNING MUNICIPAL GAS DEPARTMENT

INDEPENDENT AUDITORS' REPORTS
BASIC FINANCIAL STATEMENTS
SUPPLEMENTAL INFORMATION
SCHEDULE OF FINDINGS

FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

MANNING MUNICIPAL GAS DEPARTMENT

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MANNING MUNICIPAL GAS DEPARTMENT MANNING, IOWA

OFFICIALS

DECEMBER 31, 2007

<u>Name</u>	Position	Term <u>Expires</u>
Ron Soll	Chairman	June, 2008
Bob Ehlers	Secretary	June, 2013
Dixon Cole	Trustee	June, 2010
Keith Kelderman	Trustee	June, 2011
Allen Rix	Trustee	June, 2012
Kenneth Spies	Manager	

HEITHOFF, HANSEN, MUHLBAUER & CO., P.C.

Certified Public Accountants

Morrie M. Heithoff, CPA Susan L. Hansen, CPA Jeffrey L. Muhlbauer, CPA 305 Main Street Manning, Iowa 51455-1030 (712) 655-3777 Fax (712) 655-3778

INDEPENDENT AUDITORS' REPORT

April 17, 2008

To the Board of Trustees Manning Municipal Gas Department Manning, Iowa 51455

We have audited the accompanying basic financial statements, listed as exhibits in the table of contents of this report, of the Manning Municipal Gas Department (a municipal utility) as of and for the years ended December 31, 2007, and 2006. These financial statements are the responsibility of the Manning Municipal Gas Department's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with U. S. generally accepted auditing standards and the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As described in Note A, the financial statements of Manning Municipal Gas Department are intended to present the financial position and results of operations and cash flows of only that portion of the financial reporting entity of the City of Manning, Iowa, that is attributable to the transactions of the Manning Municipal Gas Department.

April 17, 2008 Manning Municipal Gas Department Page Two

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Manning Municipal Gas Department as of December 31, 2007, and 2006, and the respective changes in financial position and cash flows for the years ended December 31, 2007, and 2006 in conformity with U.S. generally accepted accounting principles.

In accordance with <u>Government Auditing Standards</u>, we have also issued our report dated April 17, 2008, on our consideration of the Gas Department's internal control over financial reporting and our tests of its compliance with certain provisions of laws, regulations, contracts, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> and should be considered in assessing the results of our audit.

Management's Discussion and Analysis on pages 6 through 10 is not a required part of the basic financial statements, but is supplementary information required by the Governmental Accounting Standards Board. We have applied certain limited procedures, which consisted principally of inquiries of management regarding the methods of measurements and presentation of the supplementary information. We did not audit the information and express no opinion on it.

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Manning Municipal Gas Department's basic financial statements. We previously audited, in accordance with the standards referred to in the second paragraph of this report, the financial statements for the three years ended December 31, 2006 (which are not presented herein) and expressed unqualified opinions on those financial statements. The supplemental information included in Schedules 1 through 2 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in our audit of the basic financial statements and, in our opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

HEITHOFF, HANSEN, MUHLBAUER & CO., P.C.

Heithoff, Hanow, Murlbauer & Co., P.C.

Certified Public Accountants



PHONE (712) 653-3905 FAX (712) 653-2761

MANAGEMENT'S DISCUSSION AND ANALYSIS

Manning Municipal Gas Department provides this Management's Discussion and Analysis of its financial statements. This narrative overview and analysis of the financial activities is for the year ended December 31, 2007. We encourage readers to consider this information in conjunction with the Utility's financial statements, which follow.

2007 FINANCIAL HIGHLIGHTS

- Operating revenues of the Utility's activities increased .31%, or \$3,655, from December 31, 2006 to 2007.
- Operating expenses increased .79%, or \$9,384 from December 31, 2006 to December 31, 2007.
- The Utility's net assets of business type activities increased 2.90%, or \$89,158 from December 31, 2006 to December 31, 2007.

LISING THIS ANNUAL REPORT

This annual report consists of a series of financial statements and other information, as follows:

Management's Discussion and Analysis introduces the basic financial statements and provides an analytical overview of the Utility's financial activities.

Financial Statements consist of a Balance Sheet and a Statement of Revenues, Expenses, and Changes in Fund Net Assets and a Statement of Cash Flows. These provide information about the activities of Manning Municipal Gas Department as a whole and present an overall view of the Utility's finances.

Notes to Financial Statements provide additional information essential to a full understanding of the data provided in the basic financial statements.

Other Supplementary Information provides a listing of the Utility's investments.

REPORTING THE UTILITY'S FINANCIAL ACTIVITIES

Basic Financial Statements

One of the most important questions asked about the Utility's finances is, "Is the Utility as a whole better or worse off as a result of the year's activities?" The Balance Sheet and the Statement of Revenues, Expenses, and Changes in Fund Net Assets report information, which helps answer, this question. These statements include all assets and liabilities using the accrual basis of accounting and the economic resources measurement focus, which is similar to the accounting used by most private sector companies. All of the current year's revenues and expenses are taken into account, regardless of when cash is received or paid.

The Balance Sheet presents all of the Utility's assets and liabilities with the difference between the two reported as "net assets". Over time, increases or decreases in the Utility's net assets may serve as a useful indicator of whether the financial position of the Utility is improving or deteriorating.

The Statement of Revenues, Expenses, and Changes in Net Assets presents information showing how the Utility's net assets changed during the most recent fiscal year. All changes in net assets are reported as soon as the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will not result in cash flows until future fiscal periods.

The Balance Sheet and the Statement of Revenues, Expenses, and Changes in Fund Net Assets report the following activity:

 Business type activity for the Gas Utility. This activity is financed primarily by user charges.

Fund Financial Statements

The Utility has one fund:

The Proprietary fund accounts for the Utility's Enterprise Fund. This fund reports services for which the Utility charges customers for the service it provides. Proprietary funds report all activities in the Balance Sheet and the Statement of Revenues, Expenses, and Changes in Fund Net Assets. Since there is only one fund, this is obviously the only major fund as well. The Utility is responsible for ensuring the assets reported in this fund are used only for their intended purposes and by those to whom the assets belong.

The required financial statements for proprietary funds include a balance sheet, a statement of revenues, expenses, and changes in fund net assets and a statement of cash flows.

BASIC FINANCIAL ANALYSIS

As noted earlier, net assets may serve over time as a useful indicator of financial position. The analysis that follows focuses on the changes in the net assets for this business type activity.

the state of the s	
Net Assets	
Met Vesers	
December 31, 2007	

Business Type Activity – Enterprise Fund

	<u>Year Ended</u>		
	<u>12-31-07</u>	<u>12-31-06</u>	
Current and other assets	\$2,678,738	\$ 2,618,703	
Capital assets	<u>640,019</u>	<u>671,733</u>	
Total Assets	<u>\$3,318,757</u>	<u>\$ 3,290,436</u>	
Current liabilities	\$ 156,139	\$ 216,976	
Non-current liabilities	<u>-0-</u>		
Total Liabilities	<u>\$ 156,139</u>	<u>\$ 216,976</u>	
Net assets:	Φ 040 040	Ф 074.700	
Invested in capital assets, net of related debt	\$ 640,019	\$ 671,733	
Restricted	406,475	404,325	
Unrestricted	2,116,124	1,997,402	
Total net assets	<u>\$3,162,618</u>	<u>\$ 3,073,460</u>	

Net assets of business type activities increased from 2006 by \$89,158, or 2.90%. Unrestricted net assets, the part of net assets that can be used to finance day-to-day operations without constraints established by debt covenants, legislation or other legal requirements, increased by \$118,722 at the end of this year, an increase of 5.94%. This is the largest portion of the net assets. The second largest portion of the Utility's net assets is the invested in capital assets (e.g. land, infrastructure, buildings and equipment), less the related debt. The debt related to the investment in capital assets is liquidated with sources other than capital assets. Restricted net assets represent resources that are subject to external restrictions, constitutional provisions or enabling legislation on how they can be used.

Changes in Net Assets

Business Type Activity Enterprise Fund - Gas Fund		
	Year E	
	<u>12-31-07</u>	<u>12-31-06</u>
Revenues:		
Charges for services	\$1,184,508	\$1,180,853
Interest Income	118,334	95,225
Misc. income	2,712	2,720
Total revenues	\$1,305,554	\$1,278,798
Operating expenses:		
Purchased gas	\$ 862,635	\$ 834,474
Distribution operations	100,728	118,267
Administrative and general	<u>202,354</u>	<u>199,857</u>
Total operating expenses	<u>\$1,165,717</u>	<u>\$1,152,598</u>
Other expenses:		
Depreciation	\$ 33,935	\$ 37,670
Interest expense	1,140	2,555
Industrial development contribution	<u> 15,604</u>	<u> 15,205</u>
Total other expense	<u>\$ 50,679</u>	<u>\$ 55,430</u>
Increase in net assets	\$ 89,158	\$ 70,770
Net assets beginning of year	3,073,460	3,002,690
Net assets end of year	<u>\$3,162,618</u>	<u>\$3,073,460</u>

CAPITAL ASSETS

The Utility's capital assets include land, buildings, and improvements, equipment, gas line systems, and other infrastructure. Capital assets for the business type activity totaled \$640,019 (net of accumulated depreciation) at December 31, 2007. This is a net decrease of \$(31,714) or 4.80% under last year.

Capital Assets at Year End

	<u>12-31-07</u>	<u>12-31-06</u>
Land, plants, and mains	\$1,221,914	\$1,221,429
Warehouse	67,461	67,461
Shop equipment	78,361	77,337
Office equipment and fixtures	60,590	60,377
Office improvements	36,084	36,084
Transportation equipment	60,643	60,643
Border station	16,232	<u>16,232</u>
Total	1,541,285	1,539,563

Less: Accumulated Depreciation Net Capital Assets	901,266 \$ 640,019	867,830 871,733
Additions for 2007 included:		
Service lines and mains		\$ 985
Computer monitor		213
Air conditioner		677
Radio		 347
Total		\$ 2,222

The Utility had depreciation expense of \$33,936 for the year ended December 31, 2007. Five service lines were removed during 2007 for a cost of \$500.

SHORT-TERM DEBT

At December 31, 2007, the Utility had \$-0- in total short term debt outstanding compared to \$100,000 at December 31, 2006. The money was borrowed to purchase storage gas.

ECONOMIC FACTORS BEARING ON THE GAS UTILITY'S FUTURE

The Gas Utility has not made any significant rate changes and does not expect any significant changes in the future. Rates are based upon what the Gas Utility has to pay for the price of gas.

CONTACTING THE GAS UTILITY'S FINANCIAL MANAGEMENT

This financial report is designed to present our citizens, taxpayers, customers, investors and creditors with a general overview of the Gas Utility's finances and operating activities. If you have any questions or require additional information please contact Kenneth Spies, Manager, 715 Third Street, Manning, Iowa 51455.

BASIC FINANCIAL STATEMENTS

MANNING MUNICIPAL GAS DEPARTMENT BALANCE SHEETS DECEMBER 31, 2007 AND 2006

ASSETS	2007	2006
Current Assets	2001	2000
Unrestricted		
Cash	\$ 77,307	\$ 123,539
	Ψ 11,001	Ψ 120,000
Accounts receivable, net of allowance for doubtful accounts	90,628	91,716
	82,205	75,497
Unbilled usage Interest receivable	56,087	50,548
Investments	1,255,047	1,151,305
	37,092	37,088
Inventory	127,837	98,380
Inventory – Gas	3,702	3,305
Prepaid expenses	3,702	5,505
Notes receivable, other municipal	20,000	20,000
departments - current portion Total unrestricted current assets	1,749,905	1,651,378
Total unrestricted current assets	1,745,505	1,031,370
Restricted assets		
Cash	6,475	4,325
Investments	400,000	400,000
Total restricted current assets	406,475	404,325
Total current assets	2,156,380	2,055,703
On Male and the		
Capital assets	4 224 044	1 221 420
Land, plants and mains	1,221,914	1,221,429
Warehouse	67,461	67,461
Shop equipment	78,361	77,337
Office equipment and fixtures	60,590	60,377
Office improvements	36,084	36,084
Transportation equipment	60,643	60,643
Border station	16,232	16,232
	1,541,285	1,539,563
Less accumulated depreciation	901,266	<u>867,830</u>
Net capital assets	640,019	671,733

MANNING MUNICIPAL GAS DEPARTMENT BALANCE SHEETS DECEMBER 31, 2007 AND 2006

Other Assets	<u>2007</u>	<u>2006</u>
Notes receivable, other municipal departments - net of current portion	<u>\$ 522,358</u>	\$ 563,000
Total assets	<u>\$3,318,757</u>	<u>\$3,290,436</u>
LIABILITIES AND NET ASSETS		
Current Liabilities Payable from unrestricted current liabilities Accounts payable Consumer credit balances	\$ 132,794 -0-	\$ 93,641 143
Sales and use taxes payable Vacation payable Sick leave payable	4,377 9,153 2,712	4,187 9,246 3,500
Property taxes payable Accrued interest payable Short term note payable	628 -0- 	595 1,339 <u>100,000</u>
Total payable from unrestricted current liabilities	149,664	212,651
Payable from restricted current liabilities Customer deposits Total current liabilities	6,475 156,139	4,325 216,976
Net Assets Invested in capital assets, net of related debt	640,019	671,733
Restricted for: Customer deposits	6,475	4,325
Capital improvement Depreciation Unrestricted Total net assets	100,000 300,000 <u>2,116,124</u> 3,162,618	100,000 300,000 1,997,402 3,073,460
Total liabilities and net assets	\$3,318,757	\$3,290,436

MANNING MUNICIPAL GAS DEPARTMENT STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN FUND NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

Operating Revenues	<u>2007</u>	<u>2006</u>
Sales to customers	¢ 6/2 2/2	\$ 615,746
Residential	\$ 643,312 259,944	229,943
Commercial	117,952	144,208
Interruptible	158,586	185,035
Large volume	1,179,794	1,174,932
	1,179,794	1,174,932
Merchandise sales, net of cost &		
customer reimbursement for gas lines	2,141	3,087
Service calls	630	555
Other revenue	1,943	2,279
Total operating revenue	1,184,508	1,180,853
Total operating revenue	1,104,000	1,100,000
Operating Expenses		
Purchased gas	862,635	834,474
, a	•	•
Distribution expenses		
Manager labor	31,580	30,221
Line labor	55,653	74,541
Chemicals	2,991	1,118
Maintenance materials and supplies	3,873	4,254
Transportation and freight	4,352	4,479
Education	-0-	59
Miscellaneous	<u>2,279</u>	<u>3,595</u>
Total distribution expenses	100,728	118,267
Administrative and general expenses		
Bad debts	208	2,609
Depreciation	33,936	37,670
Dues	7,965	10,340
Group insurance	40,041	34,445
Insurance – general	11,892	11,421
Integrity management	362	1,156

MANNING MUNICIPAL GAS DEPARTMENT STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN FUND NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

Operating Expenses (continued)		<u>2007</u>		<u>2006</u>
Administrative and general expenses (continued) Advertising Maintenance - copiers and computers Meetings & travel Miscellaneous expense Manager labor Office labor Office supplies and maintenance Official publications Payroll taxes	\$	261 3,289 157 6,064 34,653 40,600 2,254 612 21,434	\$	176 3,218 229 6,610 32,795 37,298 3,387 613 22,842
Professional services Real estate taxes Rebate program/comfort plus homes Trustees Utilities, rent, city assessment Total administrative and general expenses Total operating expenses	<u> </u>	8,994 650 3,570 2,995 16,352 236,289 ,199,652		9,714 612 2,530 2,995 16,867 237,527 190,268
Operating Income (Loss)		(15,144)		(9,415)
Non-Operating Revenues (Expenses) Interest income Miscellaneous – Northern Rate Refund Contribution - Housing Rehab Project Contribution - Economic Development Contribution - Project Trees Interest expense Total non-operating revenue		118,334 2,712 (5,604) (10,000) -0- (1,140) 104,302		95,225 2,720 (3,976) (10,479) (750) (2,555) 80,185
Change in Net Assets		89,158		70,770
Total Net Assets, Beginning	_3	,073,460	_3	,002,690
Total Net Assets, Ending	<u>\$3</u>	3,162, <u>618</u>	<u>\$3</u>	<u>,073,460</u>

MANNING MUNICIPAL GAS DEPARTMENT STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

Cash flows from operating activities: Cash received from customers and users Cash received from other revenues Cash paid to suppliers - gas Cash paid for personal services Cash paid to employees Net cash provided (used) by operating activities	2007 \$1,174,174 4,714 (857,204) (136,651) (163,367) 21,666	2006 \$1,235,919 5,921 (888,440) (137,896) (174,811) 40,693
Cash flows from noncapital financing activities:		
Misc. income	2,712	2,721
Change in customer deposits	<u>2,150</u>	<u>(1,325</u>)
Net cash provided (used) by		
noncapital financing activities	4,862	1,396
Cash flows from capital and related financing activities: Acquisition of capital assets Interest paid on notes Proceeds from short-term notes Repayment of short-term debt Net cash provided (used) by capital and related financing activities	(2,222) (2,479) 50,000 (150,000) (104,701)	(3,823) (2,372) 150,000 (200,000) (56,195)
Cash flows from investing activities:		
Interest on investments	112,795	82,294
Industrial development contribution	(15,604)	(15,205)
Principal received on notes	<u>40,642</u>	<u>20,000</u>
Net cash provided (used) by investing activities	<u> 137,833</u>	<u>87,089</u>
Net increase (decrease) in cash and cash equivalents	59,660	72,983
Cash and cash equivalents beginning of year	<u>1,679,169</u>	<u>1,606,186</u>
Cash and cash equivalents end of year	<u>\$1,738,829</u>	<u>\$1,679,169</u>

MANNING MUNICIPAL GAS DEPARTMENT STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2007 AND 2006

Reconciliation of operating income to net cash provided by operating activities:		2007		<u>2006</u>
Operating income (loss)	\$	(15,144)	\$	(9,415)
Adjustments to reconcile operating income to				
net cash provided by operating activities:				
Depreciation expense		33,936		37,670
(Increase) decrease in customer accounts receivable		(= aaa)		
and unbilled usage and other accounts receivable		(5,620)		60,988
(Increase) decrease in inventories		(29,461)		26,723
(Increase) decrease in prepaid expenses		(397)		(2)
Increase (decrease) in accounts payable		39,153		(73,997)
Increase (decrease) in sales & use tax payable		190		(1,484)
Increase (decrease) in salaries payable		(881)		44
Increase (decrease) in property taxes payable		33		23
Increase (decrease) in consumer credit balances	_	<u>(143</u>)	_	143
Net cash provided by operating activities	<u>\$</u>	21,666	<u>\$_</u>	<u>40,693</u>
Reconciliation of cash and cash equivalents at				
year end to specific assets included on the				
Balance Sheet:				
Current assets:	ተ ፈ	222.254	ው ፈ ሳ	74 044
Cash and pooled investments	φı	,332,354	Ф1,2	274,844
Restricted assets:				
Cash and pooled investments:		200.000		200 000
Depreciation reserve		300,000		300,000
Capital improvements		100,000		100,000
Customer deposits	Φ.4	6,475	<u> </u>	4,325
Cash and cash equivalents end of year	<u>\$1</u>	<u>,738,829</u>	<u>D 1,0</u>	<u> 679,169</u>

NOTES TO FINANCIAL STATEMENTS

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Reporting Entity

The Manning Municipal Gas Department is a component unit of the City of Manning, lowa, as determined by criteria specified by the Governmental Accounting Standards Board. The Gas Department is governed by a five member board of trustees appointed by the City Council. The Governmental Accounting Standards Board has set forth criteria to be considered in determining financial accountability. These criteria include appointing a voting majority of an organization's governing body, and (1) The ability of the Utility to impose its will on that organization or (2) the potential for the organization to provide specific benefits to, or impose specific financial burdens on the Utility. The Manning Municipal Gas Department has no component units which meet the Governmental Accounting Standards Board criteria.

The financial statements include only those funds of the Gas Utility and are not intended to present all funds of the City of Manning, Iowa.

Jointly Governed Organizations

The Utility participates in several jointly governed organizations that provide goods or services to the citizenry of the Utility but do not meet the criteria of a joint venture since there is no ongoing financial interest or responsibility by the participating governments. Utility officials are members of the following boards: Manning Municipal Communication and Television System Utility, Manning Betterment Foundation, and Manning Economic Development Corporation.

Nature of Business

The Manning Municipal Gas Department is a municipal utility. The Utility distributes gas to the residents and businesses of Manning, an agricultural community. The Gas Department expanded its services in 1992 to include the City of Templeton, with the first hookups occurring in the fall of 1992. Completion of the Templeton Project took place in 1993. The Gas Department again expanded its services in the fall of 1997 to include the City of Aspinwall.

The Utility's revenues are dependent upon the economic status of its customers. Collection policies have been established.

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (cont'd.)

Measurement Focus and Basis of Accounting

The proprietary fund financial statements are reported using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

The proprietary fund of the Gas Utility applies all applicable GASB pronouncements, as well as the following pronouncements issued on or before November 30, 1989, unless these pronouncements conflict with or contradict GASB pronouncements: Financial Accounting Standards Board Statements and Interpretations, Accounting Principles Board Opinions and Accounting Research Bulletins of the Committee on Accounting Procedure.

The proprietary fund distinguishes operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the Gas Utility are charges to customers for sales and services. Operating expenses for the Gas Utility include the cost of sales and services, administrative expenses and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as non-operating revenues and expenses.

The Gas Utility's accounting records are maintained on the cash basis. However, for financial reporting purposes, the accounting records have been adjusted to the accrual method which recognizes income when earned and expenses when incurred.

The Balance Sheet presents the Gas Utility's assets and liabilities, with the difference reported as net assets. Net assets are reported in three categories.

Invested in capital assets, net of related debt consists of capital assets, net of accumulated depreciation and reduced by outstanding balances for bonds, notes, and other debt attributable to the acquisition, construction or improvement of those assets.

Restricted net assets result when constraints placed on net asset use are externally imposed or imposed by law through constitutional provisions or enabling legislation.

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (cont'd.)

Unrestricted net assets consist of net assets not meeting the definition of the two preceding categories. Unrestricted net assets often have constraints on resources imposed by management which can be removed or modified.

Budgets and Budgetary Accounting

In accordance with the Code of Iowa, the Board of Trustees annually adopts a budget on the cash basis. The budget of the Utility is submitted with that of the City of Manning following required public notice and hearing. The budgetary comparison and related disclosures are reported as part of the basic financial statements rather than as Required Supplementary Information.

Cash, Investments, and Cash Equivalents

Cash consists of checking accounts, cash on hand, and savings. Investments consist of certificates of deposits. For purposes of the Statement of Cash Flows, the Utility considers all deposits to be cash equivalents. Investments are stated at cost which approximates market.

Accounts Receivable

Accounts receivable are presented at their net realizable values. Allowance for doubtful accounts is \$612 at December 31, 2007 and \$1,258 at December 31, 2006.

The Utility employees read the customer meters every month. Manning customers are billed on the 1st of each month and Templeton, Aspinwall, and AGP are billed on the 1st of each month. The Utility follows the Commerce Commission rules when it comes to collection procedures. Normally a customer has 20 days to pay their bill, unless they are on the budget plan and then they have 30 days. If the customer is late with their payment, then the Utility sends out a delinquent notice. No surcharge or interest expense is added to the bill.

If it is after April 1st and before November 1st, the gas line could be shut off to a past due customer. Otherwise, the Utility must follow stricter procedures before a customer could be disconnected.

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (cont'd.)

Unbilled Usage

The Gas Department estimates unbilled usage at the end of each accounting period by prorating the total billing based on the number of days still in the audit year versus the total number of days in the billing period. The unbilled usage was \$82,205 at December 31, 2007 and \$75,497 at December 31, 2006.

Inventory

Materials and supplies are valued at the lower of cost or market on a per item basis. Gas inventory is valued at the weighted average cost of gas per MMBtu's in storage.

Restricted Assets

The Gas Utility includes in restricted assets those amounts received from customers as deposits on their gas accounts. Other restricted assets include amounts set aside as a Depreciation and Capital Improvement Reserve.

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (cont'd.)

Advertising

Advertising costs are expensed as incurred. Advertising expense was \$261 and \$176 for the years ended December 31, 2007 and 2006, respectively.

Capital Assets

Capital assets include property, plant and equipment. Capital assets are stated at cost. Depreciation is computed using straight line methods applied to the estimated useful lives of the various assets. A half year's depreciation is recorded in the year the asset is placed in service and a half year's depreciation is taken in the year the asset is retired. Depreciation is computed over the following useful lives:

Plant and Mains	30 - 40 years
Office and Shop Equipment	5 - 10 years
Vehicles	5 years
Warehouse and Office Improv.	20 years
Border Station - Odorizer	20 years

Expenditures for maintenance, repairs and minor replacements are charged to operations. Expenditures for major repairs and betterments are charged to property, plant and equipment accounts.

Customer Deposits

Meter deposits are collected from new customers before they are hooked up to the gas line. Customers in good standing will get a full refund of their deposit after six months.

NOTE A SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (cont'd.)

Operating Revenues

Revenues are based on billing rates which are applied to customers' consumption of gas. Utility employees read the customer's gas meters on a monthly basis. Western Consulting Inc. calculates the rate to charge per MCF on a monthly basis as well.

Use of Estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates. As of the date of the issuance of the accompanying financial statements, no material changes to the estimates used therein were anticipated by management in the near term.

NOTE B DEPOSITS AND INVESTMENTS

The Utility's deposits at December 31, 2007, were entirely covered by Federal depository insurance or by the State Sinking Fund in accordance with Chapter 12C of the Code of Iowa. This chapter provides for additional assessments against the depositories to insure there will be no loss of public funds.

The Utility is authorized by statute to invest public funds in obligations of the United States government, its agencies and instrumentalities; certificates of deposit or other evidences of deposit at federally insured depository institutions approved by the Board of Trustees; prime eligible bankers acceptances; certain high rated commercial paper; perfected repurchase agreements; certain registered open-end management investment companies; certain joint investment trusts; and warrants or improvement certificates of a drainage district.

The Utility had no investments meeting the disclosure requirements of Governmental Accounting Standards Board Statement No. 3, as amended by Statement No. 40.

NOTE B DEPOSITS AND INVESTMENTS (cont'd.)

The Utility's cash and investments at December 31, 2007, are as follows:

		Certificates
	<u>Cash</u>	Of Deposit
Unrestricted	\$ 77,307	\$1,255,047
Restricted	<u>6,475</u>	400,000
	\$ 83,782	\$1,655,047

NOTE C RESTRICTED ASSETS

The Board of Trustees established by resolution, various reserve account funds to accumulate surplus net revenue for the following purposes:

	Ca	ash		Inves	tment	<u>:s</u>
	<u>2007</u>	<u>2006</u>	<u>20</u>	<u> 207</u>	<u>2</u>	006
Customer Deposits	\$ 6,475	\$ 4,325	\$	-0-	\$	-0-
Depreciation Reserve	-0-	-0-	30	0,000	30	0,000
Capital Improve- ment Reserve	<u>-0-</u> \$ 6,475	-0- \$ 4,325		00,000		0,000 0,000

NOTE D CAPITAL ASSETS

Capital assets activity for the year ended December 31, 2007 is summarized by the following classification:

	Balance Beginning			Balance End of
	of Year	Increase	Decrease	
Land	\$ 2,500	\$ -	\$ -	\$ 2,500
Plants and Mains	1,218,929	985	(500)	1,219,414
Warehouse	67,461	-	-	67,461
Shop Equipment	77,337	1,024	-	78,361
Office Equipment & Fixtures	60,377	213	-	60,590
Office Improvements	36,084	-	-	36,084
Transportation Equipment	60,643	-	-	60,643
Border Station	<u> 16,232</u>	-		<u> 16,232</u>
Total Capital Assets	1,539,563	2,222	(500)	1,541,285
Less: Accumulated Depreciat	tion <u>867,830</u>	33,936	<u>(500</u>)	901,266
Capital assets, net	<u>\$ 671,733</u>	<u>(31,714</u>)	<u>-0-</u>	640,019
Depreciation charged to opera	ations			<u>\$ 33,936</u>

NOTE E RELATED PARTY TRANSACTIONS 2007 2006

Unsecured note receivable from the City of Manning, due in annual installments until principal is paid, at a rate adjusted annually on the anniversary date of the note to an amount which is equal to 1% more than the maximum rate of interest being paid by Bank of the West of Manning, lowa, on certificates of deposits which were issued for maturities of one year. Originally borrowed for the purpose of financing the construction of a new municipal water treatment plant. Final payment is due in February, 2010.

\$ 42,358 \$ 83,000

NOTE E RELATED PARTY TRANSACTIONS (cont'd.)	2007	<u>2006</u>
Note receivable from the Manning Municipal Communications and Television System Utility to be used for the broadband communications system. The interest rate shall be adjusted annually on the anniversary date of the note to an amount which is equal to 1% more than a one year certificate of deposit at Templeton Savings Bank. No schedule has been drawn up for the repayment on principal.	500,000	500,000
	542,358	583,000
Less: Current Portion	20,000	20,000
	\$ 522,3 <u>58</u>	<u>\$ 563,000</u>

The Manning Municipal Gas Department paid businesses owned by employees or officials for the following:

	<u>2007</u>	<u>2006</u>
Truck repairs	\$ 625	\$ 340
Supplies	1,181	493
Fuel & truck repairs	1,172	2,412
Maint. materials	<u>316</u>	<u>531</u>
	<u>\$ 3,294</u>	<u>\$ 3,776</u>

The Utility leases an area of City Hall from the City of Manning through an oral lease agreement. Rent expense charged to operations on this facility aggregated \$2,400 and \$2,400 for the years 2007 and 2006, respectively. The City of Manning also charged the Manning Municipal Gas Department a City assessment of \$3,600 in 2007 and \$3,600 in 2006.

NOTE F SHORT TERM NOTE PAYABLE

A summary of changes in short-term debt for the year ended December 31, 2007 is as follows:

Templeton

	Savings Bank
Balance, beginning	\$ 100,000
Advances	50,000
Payments	<u>(150,000</u>)
Balance, ending	\$ -0-

NOTE G COMPENSATED ABSENCES

Manning Municipal Gas Department employees accrue sick leave benefits at the rate of 88 hours per year, which is equivalent to an average pay period. Sick leave benefits are calculated at their current level of pay. Unused sick leave benefits will be allowed to accumulate until the employee has accrued a total of 88 hours of sick leave benefits in a twelve month period. Unused sick leave benefits will be paid to employees, if eligible, on the employee's anniversary date or upon termination of employment.

Employees accrue vacation benefits beginning on the employee's hire date. Vacation time off is paid at the employee's base rate at the time of vacation. In the event that available vacation is not used by the end of the benefit year, employees will forfeit the unused time. Upon termination of employment, employees will be paid for unused vacation time that has been accrued through the last day of work.

NOTE H PENSION AND RETIREMENT BENEFITS

The Utility contributes to the Iowa Public Employees Retirement System (IPERS) which is a cost-sharing multiple-employer defined benefit pension plan administered by the State of Iowa. IPERS provides retirement and death benefits which are established by State statute to plan members and beneficiaries. IPERS issues a publicly available financial report that includes financial statements and required supplementary information. The report may be obtained by writing to IPERS, P.O. Box 9117, Des Moines, Iowa, 50306-9117.

NOTE H PENSION AND RETIREMENT BENEFITS (cont'd.)

Up through June 30, 2007 plan members were required to contribute 3.70% of their annual covered salary and the Utility was required to contribute 5.75% of annual covered payroll. Effective July 1, 2007, the IPERS rates changed and plan members are required to contribute 3.90% of their annual covered salary and the Utility is required to contribute 6.05% of annual covered payroll. Contribution requirements are established by State statute. The Utility's contribution to IPERS for the years ended December 31, 2007 and 2006 were \$9,076, and \$9,643 respectively, equal to the required contributions for each year.

NOTE I PURCHASE COMMITMENT

In 1993, Manning Municipal Gas Department entered into an agreement with Clayton Energy Corporation of Omaha whereby Clayton will act as an independent contractor and purchase gas on behalf of the Utility. In September 1995, an addendum was made to this agreement which reiterated the primary term of the agreement to run through October 31, 1996, and extended the secondary terms to run for three years unless terminated one year and ninety days prior to the commencement of any secondary term. The agreement is now open ended and continues to run unless either party gives notification to make a change.

NOTE J LONG-TERM TRANSPORTATION AGREEMENT

Manning Municipal Gas Department entered into a long-term transportation contract with Ag Processing Inc. (AGP) to transport gas from Northern Natural's town border station to AGP's Manning, lowa plant for .15 cents per MMBtu plus a \$100.00 monthly fee for a period of seven years ending November 1, 1998. This contract now continues on a year to year basis at the same rates.

NOTE K 28 E AGREEMENT

The Board of Trustees approved on September 13, 2007 to enter into an agreement under Iowa Code Chapter 28E to establish an agency to be known as the Public Energy Financing Authority, an Iowa Joint Powers Agency. The purposes of the Agency are to acquire an procure energy resources, or the rights to acquire thereto, including in particular natural gas and electric energy, and to provide for the transportation, transmission, distribution, sale and/or storage thereof in and to each Member's service area.

NOTE L COMPARISON OF DISBURSEMENTS WITH BUDGET

The City of Manning adopts a budget annually as required by Iowa law. The City budget, which is prepared on the cash basis of accounting, includes those funds of the Gas Utility for the period July 1, 2006 to June 30, 2007.

Therefore, the following is a schedule comparing the business type activity, which includes the Gas Fund's budget and actual disbursements using the cash basis of accounting for the year July 1, 2006 to June 30, 2007:

			Variance-
Disbursements	<u>Budget</u>	<u>Actual</u>	<u>Favorable</u>
Business-type activity	\$1,659,600	\$1,277,191	<u>\$382,409</u>

The disbursements may not legally exceed budgeted appropriations at the functional level. Actual cash disbursements for the year ended June 30, 2007 did not exceed the final statutory budget.

NOTE M RISK MANAGEMENT

Manning Municipal Gas Department is exposed to various risks of loss related to torts; theft, damage to and destruction of assets; errors and omissions; injuries to employees; and natural disasters. These risks are covered by the purchase of commercial insurance. The Utility assumes liability for any deductibles and claims in excess of coverage limitations. Settled claims from these risks have not exceeded commercial insurance coverage in any of the past three years.

SUPPLEMENTAL INFORMATION

SCHEDULE 1

MANNING MUNICIPAL GAS DEPARTMENT SCHEDULE OF INVESTMENTS DECEMBER 31, 2007

Certificates of Deposit:	Balance December 31 <u>2006</u>	, <u>Purchases</u>	Redeemed	Balance December 31, 2007
Operations and maintenance Capital improvements Depreciation Fund Contingency Fund	\$ 197,659 102,354 518,245 <u>733,047</u> \$1,551,305	\$ 10,859 -0- 25,658 <u>227,047</u> \$ 263,564	\$ -0- -0- -0- _(159,822) \$ (159,822)	\$ 208,518 102,354 543,903 <u>800,272</u> <u>\$1,655,047</u>
Interest Earned on: Checking Certificates of Deposit Customer deposits Savings-IPAIT Water treatment plant loan Communication system loan				\$ 435 83,076 77 1,668 2,754 30,324 \$ 118,334

MANNING MUNICIPAL GAS DEPARTMENT SCHEDULE OF TIME CERTIFICATES OF DEPOSIT DECEMBER 31, 2007

CAPITAL IMPROVEMENT FUND:	Certificate <u>Number</u>	Maturity <u>Date</u>	Interest <u>Rate</u>
Bank of the West, Manning	865399 865332	2-15-08 3-04-08	5.13% 4.81%
DEPRECIATION FUND: First National Bank, Manning	3487	4-9-08	4.90%
Templeton Savings Bank, Templeton	30242 63273	4-25-08 7-16-08	5.58% 5.25%
CONTINGENCY FUND:			
First National Bank, Manning	3527 424	5-18-08 3-17-08	5.00% 5.10%
	3486	4-19-08	4.90%
	3688	4-20-08	5.15%
	3700	5-07-08	5.15%
	3708	5-16-08	5.10%
Templeton Savings Bank, Templeton	23525	6-14-08	5.30%
	63258	6-19-08	5.25%
	63242	5-12-08	4.65%
	62735 62746	5-04-08 5-20-08	5.25% 5.25%
	62790	8-01-08	5.25%
	62939	3-20-08	5.25%
	7125	12-21-08	4.85%
	6934	5-23-08	5.25%
	7075	11-9-08	5.00%
	7052	9-28-08	5.25%
Bank of the West, Manning	865126	2-14-08	5.15%
	865381	2-16-08	5.12%
OPERATIONS AND MAINTENANCE FUND:			
Bank of the West, Manning	865589	7-06-08	5.35%
_	865746	1-9-08	5.01%

Total Time Certificates of Deposit

SCHEDULE 2

	nount oer 31, 2007
\$ 52,354 50,000	\$ 102,354
204,975	
304,718 <u>34,210</u>	543,903
21,547 30,889 46,854 21,030 22,636 21,000	
25,078 23,407 23,410 17,746 49,346 26,722 12,006 24,806 30,794 112,564 22,453	
33,352 234,632	800,272
188,032 20,486	208,518
	<u>\$1,655,047</u>

HEITHOFF, HANSEN, MUHLBAUER & CO., P.C.

Certified Public Accountants

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Independent Auditors' Report on Internal Control Over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance With Government Auditing Standards

April 17, 2008

To the Board of Trustees of the Manning Municipal Gas Department:

We have audited the accompanying financial statements of the Manning Municipal Gas Department as of and for the years ended December 31, 2007, and 2006, and have issued our report thereon dated April 17, 2008. Our report expressed an unqualified opinion on the financial statements which were prepared in conformity with U.S. generally accepted accounting principles. We conducted our audit in accordance with U.S. generally accepted auditing standards and the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered Manning Municipal Gas Department's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing our opinion on the effectiveness of Manning Municipal Gas Department's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of Manning Municipal Gas Department's internal control over financial reporting.

Our consideration of internal control over financial reporting was for the limited purpose described in the preceding paragraph and would not necessarily identify all deficiencies in internal control over financial reporting that might be significant deficiencies or material weaknesses. However, as discussed below, we identified a certain deficiency in internal control over financial reporting that we consider to be a significant deficiency and a material weakness.

April 17, 2008 Manning Municipal Gas Department Page Two

A control deficiency exists when the design or operation of the control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect misstatements on a timely basis. A significant deficiency is a control deficiency, or combination of control deficiencies, that adversely affects Manning Municipal Gas Department's ability to initiate, authorize, record, process, or report financial data reliably in accordance with U.S. generally accepted accounting principles such that there is more than a remote likelihood a misstatement of Manning Municipal Gas Department's financial statements that is more than inconsequential will not be prevented or detected by Manning Municipal Gas Department's internal control. We consider the deficiency in internal control described in Part II of the accompanying Schedule of Findings and Questioned Costs to be a significant deficiency in internal control over financial reporting.

A material weakness is a significant deficiency, or combination of significant deficiencies, that results in more than a remote likelihood a material misstatement of the financial statements, will not be prevented or detected by Manning Municipal Gas Department's internal control.

Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and would not necessarily identify all deficiencies in the internal control that might be significant deficiencies and, accordingly, would not necessarily disclose all significant deficiencies that are also considered to be material weaknesses. However, we believe the significant deficiency described above, item II-A-07, is a material weakness.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Manning Municipal Gas Department's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, non-compliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of non-compliance or other matters that are required to be reported under <u>Government Auditing Standards</u>. However, we noted a certain immaterial instance of non-compliance or other matter that is described in Part III of the accompanying Schedule of Findings and Questioned Costs.

April 17, 2008 Manning Municipal Gas Department Page Three

Comments involving statutory and other legal matters about the Utility's operations for the year ended December 31, 2007 are based exclusively on knowledge obtained from procedures performed during our audit of the financial statements of the Utility. Since our audit was based on tests and samples, not all transactions that might have had an impact on the comments were necessarily audited. The comments involving statutory and other legal matters are not intended to constitute legal interpretations of those statutes.

Manning Municipal Gas Department's responses to findings identified in our audit are described in the accompanying Schedule of Findings and Questioned Costs. While we have expressed our conclusions on the Utilities' responses, we did not audit Manning Municipal Gas Department's responses and, accordingly, we express no opinion on them.

This report, a public record by law, is intended solely for the information and use of the board of trustees, management and employees of Manning Municipal Gas Department, and other parties to whom the Manning Municipal Gas Department may report. This report is not intended to be and should not be used by anyone other than these specified parties.

We would like to acknowledge the many courtesies and assistance extended to us by personnel of the Manning Municipal Gas Department during the course of our audit. Should you have any questions concerning any of the above matters, we shall be pleased to discuss them with you at your convenience.

HEITHOFF, HANSEN, MUHLBAUER & CO., P.C.

Heithoff. Hanow, Murlbaun E. Co., P.C.

Certified Public Accountants

Part I: Summary of the Independent Auditors' Results

- a) An unqualified opinion was issued on the financial statements.
- b) A significant deficiency in internal control over financial reporting was disclosed by the audit of the financial statements, including a material weakness.
- c) The audit did not disclose any non-compliance which is material to the financial statements.

Part II: Findings Related to the Financial Statements:

INSTANCES OF NON-COMPLIANCE:

No matters were noted.

SIGNIFICANT DEFICIENCIES:

II-A-07 Segregation of Duties - During our review of the internal control structure, the existing procedures are evaluated in order to determine that incompatible duties, from a control standpoint, are not performed by the same employee. This segregation of duties helps to prevent losses from employee error or dishonesty and therefore maximizes the accuracy of the Gas Department's financial statements. We noted during our audit that a limited number of people are responsible for most of the accounting and financial duties. As a result, an adequate segregation of duties are, for all practical purposes, missing in your Utility.

<u>Recommendation</u> - We recognize that your Utility is not large enough to make the employment of additional people for the purpose of segregation of duties practical from a financial standpoint. Thus in an attempt to achieve better internal control, officials should provide a segregation and rotation of duties whenever possible.

Response - We will try to use the staff in the most efficient way to achieve maximum internal control possible with a small staff.

Conclusion - Response acknowledged.

Part III: Other Findings Related to Required Statutory Reporting:

III-A-07 Certified Budget

The Utility's operating budget is part of the certified budget of the City of Manning and is subject to the approval of the City Council. The Utility budgets on the cash basis on the same fiscal year as the City which is from July 1, 2006 to June 30, 2007. The disbursements during the fiscal year ended June 30, 2007, did not exceed the amounts budgeted by the Utility.

III-B-07 Questionable Disbursements

We noted no disbursements for parties, banquets or other entertainment for employees that we believe may constitute an unlawful expenditure from public funds as defined in an Attorney General's opinion dated April 25, 1979.

III-C-07 Travel Expense

No expenditures of Utility money for travel expenses of spouses of Utility officials or employees were noted. No travel advances to Utility officials or employees were noted.

III-D-07 Business Transactions

Business transactions between the Utility and Utility officials and/or employees are as follows:

Name, Title and Business <u>Relationship</u>	Transaction Description	Amount
Allen Rix, Trustee, Owner of Rix Amoco	Gasoline	<u>\$ 1,172</u>
Kenneth Spies, Manager, Owner of Spies Fur	Clothing	<u>\$ 116</u>
Mike Warner, Employee, Owner of Warner Welding	Maintenance materials	<u>\$ 161</u>
Ron Soll, Trustee, Shareholder of Soll's Service, Inc.	Supplies, computer monitor, window air conditioner	<u>\$ 1,065</u>

Part III: Other Findings Related to Required Statutory Reporting:

III-D-07 Business Transactions (continued)

Carla Hacker, Employee, Husband Misc. supplies <u>\$ 155</u>

Owns Independent Repair

Bob Ehlers, Trustee, Shareholder Truck repairs \$\frac{\$625}{}\$

of Manning Motors, Inc.

In accordance with Chapter 362.5 (11) of the Code of lowa, the above transactions do not appear to represent conflicts of interest since total transactions were less than \$2,500 with each individual during the fiscal year.

III-E-07 Bond Coverage

Surety bond coverage of Utility's officials and employees is in accordance with the minimum statutory provisions required. The amount of coverage should be reviewed annually to insure that the coverage is adequate for current operations.

III-F-07 Board Minutes

No transactions were found that we believe should have been approved in the Board minutes but were not. Minutes of the Utility proceedings were all properly and timely published. Also, the Utility did publish annual gross salaries for 2007 as in accordance with an Attorney General's opinion dated April 12, 1978.

III-G-07 Deposits and Investments

No instances of non-compliance with the deposit and investment provisions of Chapter 12B and 12C of the Code of Iowa and the Utility's investment policy were noted.

III-H-07 <u>Vacation Hours</u>

It is the policy of the Manning Municipal Gas Department that vacation time must be used up in the year following in which it was earned. If the vacation time is not used up, it will be lost and forfeited. One of the employees was allowed to carry over his unused vacation hours to 2008. However, there was no documentation in the board minutes which stated an exception was made.

Part III: Other Findings Related to Required Statutory Reporting:

III-H-07 <u>Vacation Hours</u> (continued)

<u>Recommendation</u> – Approval in the board minutes must be made at any time there is an exception made which goes against board policy.

Response – Due to an employee resigning, the remaining employee was unable to use up all their vacation. We will document in the board minutes the approval of this one time exception which allowed the employee to carryover unused vacation.

<u>Conclusion</u> – Response accepted.